



DURATION
2 Months

DIGITAL MARKETING

COURSE & CAREER GUIDE · 2026

Certificate Course in **Digital Marketing**

Course Details & Career Growth Guide

A fast, practical introduction to every major digital marketing channel.

120 Training Hours

11 Modules

4 Hands-On Projects

Career Roles & Salary Ladder

Placement Support

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Programme Highlights

120 Hours

2 Months of structured,
practical training

4 Projects

Hands-on work you can
show employers

Certified

IPCS + Google / Meta /
HubSpot prep

Placement

100% placement
assistance & career-
readiness

IPCS Global — Since 2008

IPCS Global began in 2008 as a specialised industrial automation training and services provider and has grown into one of India's leading technical and digital skills institutes, with 50+ branches across India and the GCC. Our Coimbatore centre in Peelamedu combines classroom teaching with hands-on labs, and every learner is coached in communication, aptitude and interview readiness alongside technical skills.

18+

YEARS

15,000+

PROFESSIONALS TRAINED

50+

BRANCHES

100%

PLACEMENT ASSISTANCE

About the Digital Marketing Stream

Digital marketing is one of the fastest routes into a well-paid, flexible career — no engineering degree required. Our programmes range from 30-hour specialisations to a 6-month AI+ programme that makes you fluent in both marketing and the AI tools employers now expect.



ISO 9001:2015 Certified

Audited, consistent training quality.



TÜV SÜD Cooperation Partner

Partner of the German testing & certification body.



NSDC Approved Partner

Approved training partner under Skill India.



Inside the IPCS Global Coimbatore training centre.

Why Digital Marketing, **Why Now**

The demand behind this programme — and the industries that hire our graduates.

- 1 Budgets have moved online**
 Every business, from a local clinic to a national brand, now spends a large share of its marketing budget on search, social and paid digital channels — and needs people to run them.
- 2 AI has raised the bar**
 Employers increasingly want marketers who can pair fundamentals with AI tools for content, ads and analytics. That combination is still rare, which makes it valuable.
- 3 Flexible career paths**
 Digital marketing rewards results and portfolios more than degrees, and it supports full-time jobs, freelancing and your own business — often in combination.

Where You Can Work

1

Digital & advertising agencies

2

E-commerce & D2C brands

3

IT & SaaS companies

4

Education & EdTech

5

Healthcare, real estate & retail

6

Startups & freelance clients

Three Ways to Build Your Career

Full-Time Job

Join a company with placement support behind you — stability and structured growth.

Job + Freelance

Hold a job while taking side projects to build income and a broader portfolio.

Remote & Global

Digital marketing skills travel well: many learners serve clients in the US, UK, Australia and the GCC remotely through Upwork, Fiverr and LinkedIn, and GCC agencies regularly hire Indian marketers.

ENTRY-LEVEL COURSE

Certificate Course in Digital Marketing

A fast, practical introduction to every major digital marketing channel.

2 Months

120 Hours

11 Modules

4 Projects

Classroom / Online / Hybrid

Part A • Course Details

Program Overview

An 11-module certificate that gives you working knowledge of SEO, Google Ads, social media, email, content, analytics and e-commerce, plus basic design skills — ideal as a first step into marketing or as an add-on skill for business owners and students.

DURATION

2 Months

TRAINING HOURS

120 Hours

MODULES

11 Structured Modules

MODE

Classroom / Online / Hybrid

BATCHES

Weekday • Weekend • Fast-track

CERTIFICATION

IPCS + Google / Meta / HubSpot prep

Who Should Join

- ✓ College students adding a practical skill
- ✓ Small business owners
- ✓ Professionals exploring a career switch
- ✓ Aspiring freelancers

Eligibility: Any 12th pass or above. No prior experience needed.

What You'll Be Able To Do

- ✓ Understand how every major channel works
- ✓ Set up a basic WordPress site
- ✓ Do keyword research and on-page SEO
- ✓ Launch a basic Google Ads and social campaign
- ✓ Read GA4 reports
- ✓ Complete a mini project

The Full Syllabus

11 modules, 120 hours.

01	Introduction to Digital Marketing	5 Hrs
02	Website Planning & Creation	10 Hrs
03	Search Engine Optimization (SEO)	20 Hrs
04	Search Engine Marketing (Google Ads)	15 Hrs
05	Social Media Marketing (SMM)	20 Hrs
06	Email Marketing	8 Hrs
07	Content Marketing	10 Hrs
08	Web Analytics	10 Hrs
09	Affiliate & E-commerce Marketing	10 Hrs
10	Photoshop or Figma	7 Hrs
11	Mini Project & Assessment	5 Hrs

Total Training Duration

120 Hours

Module-by-Module Topics

MODULE 01

5 Hrs

Introduction to Digital Marketing

- Digital vs traditional marketing
- Marketing funnel & customer journey
- Channels: search, social, email, content, paid
- Core metrics: ROI, CPL, CAC, ROAS
- Career paths in digital marketing

MODULE 02

10 Hrs

Website Planning & Creation

- Domain, hosting & DNS basics
- WordPress installation, themes & plugins
- Page structure, navigation & design principles
- Landing page & thank-you page creation
- Speed, mobile-friendliness & security basics

MODULE 03**20 Hrs****Search Engine Optimization (SEO)**

- How search engines crawl, index & rank
- Keyword research & search intent
- On-page SEO: titles, meta, headings, content
- Technical SEO: speed, schema, Core Web Vitals
- Off-page SEO & ethical link building

MODULE 04**15 Hrs****Search Engine Marketing (Google Ads)**

- Google Ads account & campaign structure
- Search, Display, Video & Shopping campaigns
- Keyword match types & negative keywords
- Ad copy, assets & Quality Score
- Bidding strategies & budget control

MODULE 05**20 Hrs****Social Media Marketing (SMM)**

- Platform strategy: Instagram, Facebook, LinkedIn, YouTube, X
- Content calendars & brand voice
- Reels, Shorts & short-form video
- Meta Ads: campaigns, audiences & pixel
- Influencer & community marketing

MODULE 06**8 Hrs****Email Marketing**

- List building & lead magnets
- Campaign design in Mailchimp
- Automation & drip sequences
- Segmentation & personalisation

MODULE 07**10 Hrs****Content Marketing**

- Content strategy & audience personas
- Storytelling & copywriting frameworks
- Blogging & SEO content creation
- Distribution & content repurposing

MODULE 08**10 Hrs****Web Analytics**

- Google Analytics 4 setup & events
- Google Tag Manager & UTM tracking
- Conversion & e-commerce tracking
- Reports, explorations & attribution

MODULE 09**10 Hrs****Affiliate & E-commerce Marketing**

- Affiliate models, networks & tracking
- Shopify / WooCommerce store basics
- Product listings & Shopping feeds
- Marketplace selling basics

MODULE 10**7 Hrs****Photoshop or Figma**

- Tool basics (Photoshop or Figma)
- Social media creatives
- Ad banners & simple layouts
- Exporting for web

MODULE 11**5 Hrs****Mini Project & Assessment**

- Mini campaign on a chosen channel
- Tracking & reporting
- Final assessment

Tools, Projects & Assessment

Tools & Technologies You'll Use

Google Ads

Google Analytics 4

Search Console

Meta Ads Manager

WordPress

Canva

Mailchimp

Photoshop / Figma

Projects You'll Build

1 Personal or business WordPress page

2 Keyword & on-page SEO exercise

3 Sample Google Ads campaign

4 Mini multi-channel campaign

How You'll Be Assessed

1

Module Assessments

Practical and theory checks at the end of each module.

2

Project Reviews

Trainer review of your mini projects and final project.

3

Certification

Issued on meeting assessment and attendance criteria.

Certification: IPCS Global course certificate + Internship Certification, with preparation for Google Ads, GA4, Meta Blueprint and HubSpot certifications.

Where Certificate Course in Digital Marketing Can Take You

Job roles, a realistic growth ladder with salary ranges, and the skills to keep growing.

■ Roles You'll Be Ready For

1

Digital Marketing Executive

Runs day-to-day campaigns across SEO, social, ads and email.

2

SEO Specialist

Grows organic traffic through on-page, technical and off-page SEO.

3

PPC / Performance Marketer

Plans and optimises Google & Meta ad campaigns for ROI.

4

Social Media Manager

Owns brand presence, content calendars and community.

5

Content & Email Marketer

Creates content and lifecycle email campaigns that convert.

6

Freelance Digital Marketer

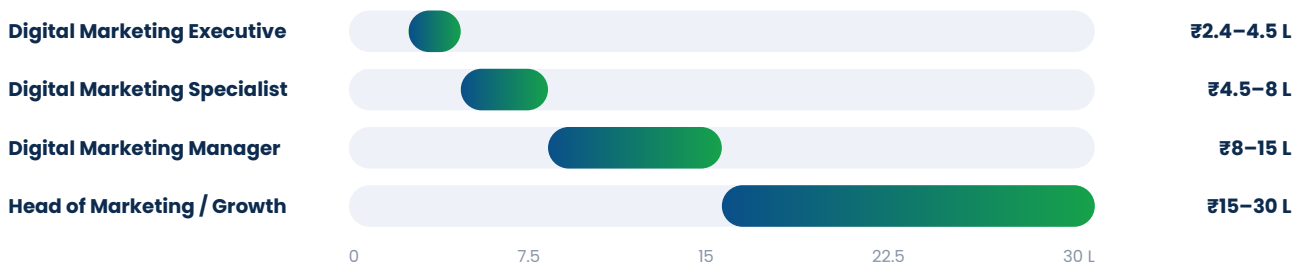
Serves clients independently across channels.

Good to know: this course prepares you for entry-level roles. To move up faster, continue with **Professional Diploma in Digital Marketing (3 months)**.

■ Your Growth Ladder

STAGE 01 0–2 YRS	Digital Marketing Executive Execute campaigns, reports and content under guidance.	₹2.4 – 4.5 LPA
STAGE 02 2–5 YRS	Digital Marketing Specialist Own a channel end-to-end and manage budgets.	₹4.5 – 8 LPA
STAGE 03 5–8 YRS	Digital Marketing Manager Lead strategy, teams and multi-channel budgets.	₹8 – 15 LPA
STAGE 04 8+ YRS	Head of Marketing / Growth Own brand growth, revenue targets and teams.	₹15 – 30 LPA

■ Annual Salary Range (CTC) — ₹ Lakh per annum



Indicative ranges for India in 2026. Lower end: Tier-2 cities such as Coimbatore and smaller firms; upper end: metros and larger companies. Guidance only, not a salary guarantee.

■ Skills to Add Next

- ✓ AI tools for content, ads and analytics
- ✓ Marketing automation & CRM (HubSpot)
- ✓ Data analysis with GA4 & Looker Studio
- ✓ Conversion rate optimisation (CRO)
- ✓ Video & short-form content production

■ Certifications to Target

- ✓ Google Ads Search & Display
- ✓ Google Analytics (GA4)
- ✓ Meta Certified Media Buying Professional
- ✓ HubSpot Inbound / Content Marketing

■ Upgrade Path at IPCS Global

1 Professional Diploma in Digital Marketing (3 months)

2 AI+ Digital Marketing (6 months)

■ Your First 12 Months After the Course

1

Month 0–1 • Get Visible

Polish your resume and portfolio; apply through the IPCS placement cell's drives.

2

Month 1–3 • First Role

Join as a Digital Marketing Executive.

3

Month 3–6 • Get Certified

Earn one certification from the list above.

4

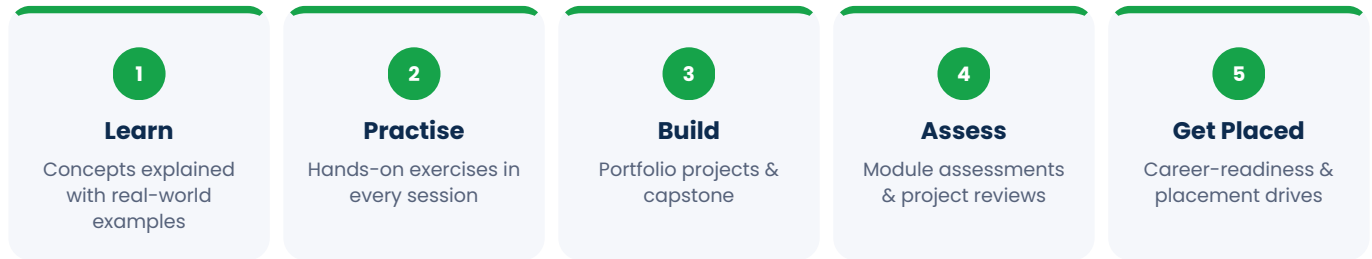
Month 6–12 • Specialise

Pick a specialisation and own a project, system or channel.

How We Train & Certify

Technical skill gets you noticed — presentation, confidence and communication get you hired.
Career-readiness runs alongside the syllabus, not after it.

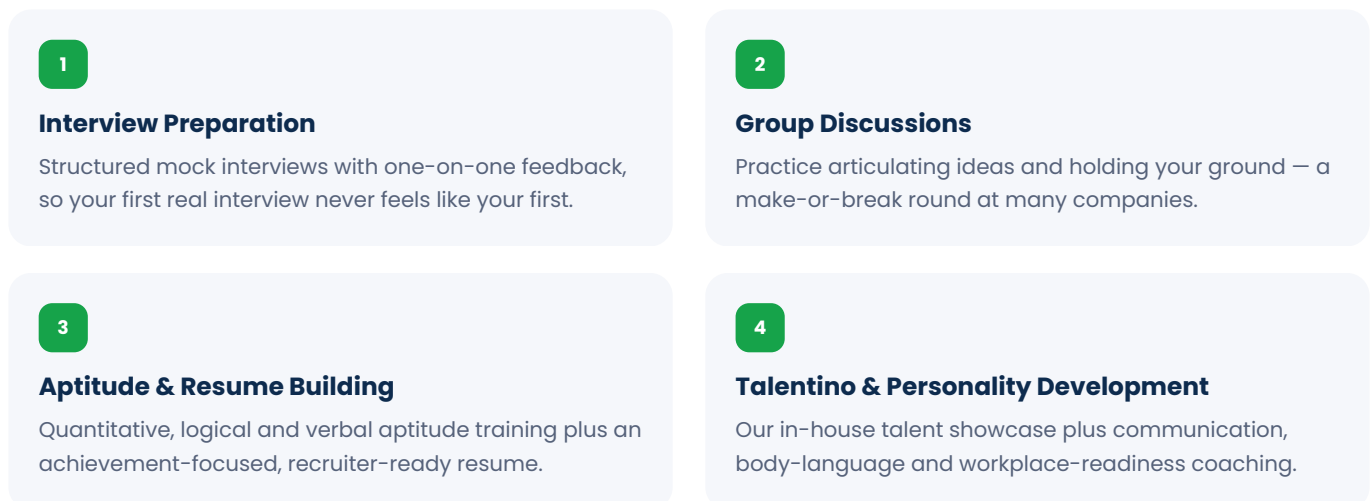
Our Learning Method



Your Certifications

- 1 IPCS Global Course Certificate**
Issued on successful completion of assessments and the capstone project — verifiable and recognised by our hiring partners.
- 2 Global Platform Certifications**
The course prepares you for Google Ads, Google Analytics (GA4), Meta Blueprint and HubSpot certifications — the credentials recruiters look for.
- 3 Internship Certification**
Documents the live projects and hands-on work you complete, giving freshers verifiable experience on their resume.

Career-Readiness Track



How IPCS Global Gets You Hired

Every learner goes through a structured career-readiness track alongside the course, supported by our dedicated placement cell.

1

Dedicated Placement Cell

Interview drives, industry referrals and follow-up until you are placed – not just until the course ends.

2

Resume & Portfolio

One-on-one sessions to build a recruiter-ready resume and a project portfolio that proves your skills.

3

Aptitude & GD Training

Quantitative, logical and verbal aptitude plus group discussion practice.

4

Mock Interviews

Simulated technical and HR panels so the first real interview never feels like the first.

Recent IPCS Coimbatore Placements



A selection of recent placements across IPCS Global Coimbatore programmes.

Global opportunity: Digital marketing skills travel well: many learners serve clients in the US, UK, Australia and the GCC remotely through Upwork, Fiverr and LinkedIn, and GCC agencies regularly hire Indian marketers.

WHY TRAIN WITH US

Why IPCS Global



18+ Years of Training Excellence

A track record since 2008, refined across 15,000+ professionals trained.



ISO 9001:2015 Certified

Audited, consistent training quality — every batch, every time.



Recognised Partnerships

TÜV SÜD cooperation partner and NSDC approved training partner.



Dedicated Placement Cell

Industry tie-ups, interview drives and follow-up until you are placed.



Real Labs, Real Projects

Industry-grade equipment and live projects — proof of work, not just a certificate.



50+ Branches, One Standard

Across India and the GCC, with weekday, weekend and fast-track batches.

Meet Our Coimbatore Team



Trainers, mentors, counsellors and placement coordinators at IPCS Global Coimbatore — working with every learner from the first class to final placement.

Frequently Asked Questions

Quick answers to the questions learners and parents ask us most. For anything else, call or visit the Coimbatore branch.

Q. Do I need prior experience to join?

Most programmes start from the fundamentals. Each programme lists its eligibility — our counsellors will confirm the right starting point for your background.

Q. Are classes held online or in the classroom?

Classroom / Online / Hybrid. Talk to our counsellors about the best option for your programme.

Q. What batch timings are available?

We run weekday, weekend and fast-track batches, so students and working professionals can both find a schedule that fits.

Q. Is placement guaranteed?

We provide 100% placement assistance — resume building, aptitude and GD training, mock interviews and interview drives through our dedicated placement cell. Final selection depends on each learner's performance, attendance and interview results.

Q. What certificate will I receive?

IPCS Global course certificate + Internship Certification, with preparation for Google Ads, GA4, Meta Blueprint and HubSpot certifications.

Q. Can I attend a class before enrolling?

Yes. Book a free demo session to meet the trainers, see the labs and experience a live class before you decide.

Q. What are the course fees?

Fees depend on the programme and batch type. Please contact the Coimbatore branch for the current fee structure and any available offers.

Q. Can working professionals join?

Yes. Weekend and fast-track batches are designed for people who are working or studying alongside the course.

LET'S START THE CONVERSATION

Your Career in Digital Marketing Starts Here

Book a free demo class, meet the trainers and see the labs — our counsellors will help you pick the right programme and batch.

Visit Us

Address #12, 2nd Floor, Swathi Towers,
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Masakalipalayam Road, Opp.
GRG Matriculation School,
Periyar Nagar, Peelamedu,
Coimbatore, Tamil Nadu –
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Email bmcbe@ipcsglobal.com
Web www.ipcsglobal.com
Batches Weekday · Weekend · Fast-track

Book Your Free Demo Session Today

Walk in, call or write to us — meet the trainers, see the labs, and get counselling on the right course and batch before you enrol.

How to Enrol

1

Contact Us

Call, WhatsApp or walk in to our Peelamedu centre.

2

Free Demo

Attend a live class and see the labs.

3

Choose a Batch

Weekday, weekend or fast-track.

4

Enrol & Start

Simple, guided enrolment.